

CANADIAN ASSOCIATION OF BUSINESS STUDENTS

CABSF17 OPERATING BUDGET

CA	B3F17 OPERAT	ING BODGET		
		TARGET		
Revenue	QTY 1	UNIT \$	SUBTOTAL	
Membership (\$250,000+)	6	1,500.00		
@ 25% discount applied	5	1,125.00	5,625.00	
@ 15% discount applied	1	1,275.00	1,275.00	
@ 0% discount applied	0	1,500.00	0.00	
Membership (\$40,000 - \$250,000)	20	1,000.00		
@ 25% discount applied	4	750.00	3,000.00	
@ 15% discount applied	12	850.00	10,200.00	
@ 0% discount applied	4	1,000.00	4,000.00	
Membership (\$10,000 - \$40,000)	4	500.00		
@ 25% discount applied	1	375.00	375.00	
@ 15% discount applied	3	425.00	1,275.00	
@ 0% discount applied	0	500.00	0.00	
Membership (\$10,000>)	2	250.00	500.00	
Total Revenues			26,250.00	
Expense	QTY 1	UNIT \$	SUBTOTAL	
WCLR (Sponsorship)	1	1,500.00	1,500.00	
ECLR (Sponsorship)	1	1,500.00	1,500.00	
CBSC (Sponsorship)	1	1,500.00	1,500.00	
JDC Central (Sponsorship)	1	0.00	0.00	
CABS Roundtable (Sponsorship)	1	0.00	0.00	
Total Sponsorship			4,500.00	
President	1	1,000.00	1,000.00	
VP Finance	1	1,000.00	1,000.00	
VP Competitions	1	1,000.00	1,000.00	
VP Conferences	1	1,000.00	1,000.00	

VP Corporate Relations	1	1,000.00	1,000.00
VP External	1	1,000.00	1,000.00
VP Marketing	1	1,000.00	1,000.00
VP Members	1	1,000.00	1,000.00
Total Executive Honoraria			8,000.00
JDC (Travel Expense)	1	100.00	100.00
NBSC (Travel Expense)	1	500.00	500.00
REFAEC (Travel Expense)	1	100.00	100.00
JDCC Transition Meeting (Travel Expense)	1	100.00	100.00
JDCC November Meeting (Travel Expense)	1	100.00	100.00
WCLR (Travel Expense)	1	1,500.00	1,500.00
ECLR (Travel Expense)	1	1,500.00	1,500.00
CBSC (Travel Expense)	1	2,500.00	2,500.00
JDC Central (Travel Expense)	1	1,500.00	1,500.00
CABS Roundtable (Travel Expense)	1	3,000.00	3,000.00
Total Transportation			10,900.00
Marketing Expense	1	100.00	100.00
Digital Services	1	800.00	800.00
Office Supplies Expense	1	500.00	500.00
Bank Service Charges Expense	1	100.00	100.00
Awards	1	500.00	500.00
Total General Expenses			2,000.00
Total Expenses			25,400.00
NET SURPLUS (LOSS)			850.00

3.24%